



# Rubicon Organics Inc.

## **Consolidated Financial Statements**

For the years ended December 31, 2023 and 2022

*Expressed in Canadian dollars*



## Independent auditor's report

To the Shareholders of Rubicon Organics Inc.

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### Our opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Rubicon Organics Inc. and its subsidiaries (together, the Company) as at December 31, 2023 and 2022, and its financial performance and its cash flows for the years then ended in accordance with IFRS Accounting Standards.

#### What we have audited

The Company's consolidated financial statements comprise:

- the consolidated statements of financial position as at December 31, 2023 and 2022;
- the consolidated statements of loss and comprehensive loss for the years then ended;
- the consolidated statements of changes in equity for the years then ended;
- the consolidated statements of cash flows for the years then ended; and
- the notes to the consolidated financial statements, comprising material accounting policy information and other explanatory information.

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### Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

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### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the year ended December 31, 2023. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



## Key audit matter

## How our audit addressed the key audit matter

### Valuation of cannabis plants

*Refer to note 3 – Material accounting policies, note 4 – Critical accounting estimates and judgments and note 8 – Cannabis plants to the consolidated financial statements.*

As at December 31, 2023, the carrying amount of cannabis plants was \$1,634,566. The Company measures cannabis plants at fair value less costs to sell up to the point of harvest, which then becomes the base cost of inventories. The fair value less costs to sell of cannabis plants is determined using a valuation model that uses the expected average yield per plant and applies this to the estimated fair value less costs to sell per gram of dried cannabis flower. The significant assumptions used in determining the fair value less costs to sell of cannabis plants included comparable selling prices per gram of wholesale dried cannabis flower and expected average yield per plant.

We considered this a key audit matter due to the judgment by management in determining the fair value less costs to sell estimates of the cannabis plants, including the use of significant assumptions. This resulted in a high degree of auditor judgment, subjectivity and effort in performing procedures and evaluating audit evidence related to the significant assumptions used by management.

Our approach to addressing the matter included the following procedures, among others:

- Evaluated the appropriateness of the valuation model used by management.
- Tested the underlying data used by management in the valuation model.
- Evaluated the reasonableness of the comparable selling prices per gram of wholesale dried cannabis flower assumption by comparing these selling prices per gram used by management to available external market data.
- Evaluated the reasonableness of the expected average yield per plant assumption by comparing the average yield of a sample of cannabis plants to the historical average yield per plant.
- Performed sensitivity analyses over the significant assumptions used by management to determine the fair value less costs to sell of cannabis plants to assess the impact of changes in those assumptions on the determination of the fair value less costs to sell.

### Other information

Management is responsible for the other information. The other information comprises the Management's Discussion and Analysis.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.



If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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### **Responsibilities of management and those charged with governance for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

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### **Auditor's responsibilities for the audit of the consolidated financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management’s use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company’s ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor’s report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor’s report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor’s report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor’s report is Robert Coard.

**/s/PricewaterhouseCoopers LLP**

Chartered Professional Accountants

Vancouver, British Columbia  
March 27, 2024

**RUBICON ORGANICS INC.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
*Expressed in Canadian Dollars*



	Notes	December 31, 2023	December 31, 2022
<b>ASSETS</b>			
<b>Current</b>			
Cash and cash equivalents	20	9,784,190	8,294,117
Accounts receivable	5	3,336,328	4,781,328
Prepaid expenses and deposits	6	2,253,669	1,554,366
Inventories	7	9,644,445	10,509,052
Cannabis plants	8	1,634,566	2,154,431
Derivatives	14	386,642	401,230
		<b>27,039,840</b>	27,694,524
<b>Non-Current</b>			
Property, plant and equipment	9	25,314,148	25,955,764
Right-of-use assets	11	155,305	74,663
Intangible assets	10	2,381,749	2,381,749
<b>Total assets</b>		<b>54,891,042</b>	56,106,700
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Current</b>			
Accounts payable and accrued liabilities	12	6,208,924	7,202,325
Interest payable	22	385,800	352,765
Current portion of lease liabilities		53,465	58,999
Current portion of loans and borrowings	13,22	10,259,562	758,464
		<b>16,907,751</b>	8,372,553
<b>Non-Current</b>			
Lease liabilities		88,973	—
Non-current portion of loans and borrowings	13	—	9,401,052
<b>Total liabilities</b>		<b>16,996,724</b>	17,773,605
<b>Shareholders' equity</b>			
Share capital	15	107,793,260	107,610,759
Reserves	16	21,624,166	20,421,908
Deficit		(91,523,108)	(89,699,572)
<b>Total shareholders' equity</b>		<b>37,894,318</b>	38,333,095
<b>Total liabilities and shareholders' equity</b>		<b>54,891,042</b>	56,106,700

Subsequent events (Note 23)

Approved on behalf of the Board:

(Signed) "David Donnan"  
 Director

(Signed) "Margaret Brodie"  
 Director and CEO

The accompanying Notes form an integral part of these consolidated financial statements.

**RUBICON ORGANICS INC.**  
**CONSOLIDATED STATEMENTS OF LOSS AND COMPREHENSIVE LOSS**  
*Expressed in Canadian Dollars, except for share information*



	Notes	For the year ended	
		December 31, 2023	December 31, 2022
<b>Revenue</b>			
Product sales		<b>52,291,692</b>	46,303,346
Excise taxes		<b>(12,175,216)</b>	(10,785,213)
<b>Net revenue</b>		<b>40,116,476</b>	35,518,133
<b>Cost of sales</b>			
Production costs	9	<b>10,802,416</b>	10,484,602
Inventory expensed to cost of sales	9	<b>14,432,764</b>	11,957,149
Inventory written off or provided for		<b>794,117</b>	865,868
<b>Gross profit before fair value adjustments</b>		<b>14,087,179</b>	12,210,514
Fair value adjustments to cannabis plants, inventory sold, and other charges	8	<b>(946,409)</b>	1,595,830
<b>Gross profit</b>		<b>13,140,770</b>	13,806,344
<b>Operating expenses</b>			
Consulting, salaries and wages		<b>6,896,643</b>	8,361,798
General and administrative		<b>3,462,920</b>	3,320,693
Sales and marketing		<b>2,183,492</b>	1,342,364
Share-based compensation	16	<b>1,384,759</b>	3,042,119
Depreciation and amortization	9,11	<b>296,401</b>	328,046
		<b>14,224,215</b>	16,395,020
<b>Loss from operations</b>		<b>(1,083,445)</b>	(2,588,676)
Interest on loans	13	<b>1,101,257</b>	1,022,762
Gain on modification of Debenture	13	<b>—</b>	(383,423)
Warrants issued relating to modification of Debenture	16	<b>—</b>	247,639
Foreign exchange (gain) loss		<b>(375,754)</b>	655,542
Fair value loss (gain) on derivatives	14	<b>14,588</b>	(275,349)
<b>Net loss and comprehensive loss for the year</b>		<b>(1,823,536)</b>	(3,855,847)
<b>Loss per share, basic</b>		<b>(0.03)</b>	(0.07)
<b>Loss per share, diluted</b>		<b>(0.03)</b>	(0.07)
<b>Weighted average number of shares outstanding, basic</b>		<b>56,442,985</b>	56,239,058
<b>Weighted average number of shares outstanding, diluted</b>		<b>56,442,985</b>	56,239,058

*The accompanying Notes form an integral part of these consolidated financial statements.*

**RUBICON ORGANICS INC.**
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**
*Expressed in Canadian Dollars, except for share information*


	Notes	Number of Shares	Share Capital	Share- Based Reserves	Warrant Reserve	Reserves	Deficit	Total Shareholders' Equity
<b>Balance, January 1, 2022</b>		<b>55,983,327</b>	<b>107,205,007</b>	<b>10,056,589</b>	<b>7,481,313</b>	<b>17,537,902</b>	<b>(85,843,725)</b>	<b>38,899,184</b>
Share-based compensation	16	—	—	3,042,119	—	3,042,119	—	3,042,119
Vesting of RSUs		66,667	182,502	(182,502)	—	(182,502)	—	—
Exercise of DSUs		75,000	223,250	(223,250)	—	(223,250)	—	—
Warrants issued with Debenture	16	—	—	—	247,639	247,639	—	247,639
Net loss for the year		—	—	—	—	—	(3,855,847)	(3,855,847)
<b>Balance, December 31, 2022</b>		<b>56,124,994</b>	<b>107,610,759</b>	<b>12,692,956</b>	<b>7,728,952</b>	<b>20,421,908</b>	<b>(89,699,572)</b>	<b>38,333,095</b>
<b>Balance, January 1, 2023</b>		<b>56,124,994</b>	<b>107,610,759</b>	<b>12,692,956</b>	<b>7,728,952</b>	<b>20,421,908</b>	<b>(89,699,572)</b>	<b>38,333,095</b>
Share-based compensation	16	—	—	1,384,759	—	1,384,759	—	1,384,759
Vesting of RSUs		66,667	182,501	(182,501)	—	(182,501)	—	—
Net loss for the year		—	—	—	—	—	(1,823,536)	(1,823,536)
<b>Balance, December 31, 2023</b>		<b>56,191,661</b>	<b>107,793,260</b>	<b>13,895,214</b>	<b>7,728,952</b>	<b>21,624,166</b>	<b>(91,523,108)</b>	<b>37,894,318</b>

The accompanying Notes form an integral part of these consolidated financial statements.



**RUBICON ORGANICS INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*Expressed in Canadian Dollars*



	Notes	For the year ended	
		December 31, 2023	December 31, 2022
<b>OPERATING ACTIVITIES</b>			
Net loss for the year		<b>(1,823,536)</b>	(3,855,847)
Adjustments to reconcile net loss to cash used in operating activities			
Fair value adjustments to cannabis plants, inventory sold, and other charges	8	<b>946,409</b>	(1,595,830)
Depreciation and amortization	9,11	<b>3,123,649</b>	3,050,085
Share-based compensation	16	<b>1,384,759</b>	3,042,119
Interest on loans	13	<b>1,101,257</b>	1,022,762
Foreign exchange loss		<b>(248,606)</b>	616,079
Fair value loss (gain) on derivatives	14	<b>14,588</b>	(275,349)
Gain on modification of Debenture	13	<b>—</b>	(383,423)
Cost associated with warrants issued relating to Debenture	16	<b>—</b>	247,639
Changes in non-cash working capital items	20	<b>551,220</b>	83,773
<b>Cash from (used) in operating activities</b>		<b>5,049,740</b>	1,952,008
<b>INVESTING ACTIVITIES</b>			
Purchase of property, plant and equipment	9	<b>(2,582,825)</b>	(4,100,864)
Purchase of intangible asset	10	<b>(150,000)</b>	(350,000)
<b>Cash used in investing activities</b>		<b>(2,732,825)</b>	(4,450,864)
<b>FINANCING ACTIVITIES</b>			
Interest paid	13,20	<b>(697,005)</b>	(667,448)
Repayment of lease liabilities		<b>(107,001)</b>	(171,114)
<b>Cash (used) provided by financing activities</b>		<b>(804,006)</b>	(838,562)
Effect of exchange rate changes on cash		<b>(22,836)</b>	48,092
<b>Net increase (decrease) in cash and cash equivalents during the year</b>		<b>1,490,073</b>	(3,289,326)
Cash and cash equivalents, beginning of year		<b>8,294,117</b>	11,583,443
<b>Cash and cash equivalents, end of year</b>		<b>9,784,190</b>	8,294,117

*The accompanying Notes form an integral part of these consolidated financial statements.*



## 1. NATURE OF OPERATIONS

Rubicon Organics Inc. (the “Company”, “Rubicon”, or “ROI”) is a British Columbia registered company incorporated on May 15, 2015.

The Company’s principal business is the production and sale of cannabis in Canada. The Company produces and processes organic cannabis at its wholly owned, federally licensed 125,000 square foot facility in Delta, British Columbia (the “Delta Facility”) which it sells under its wholly owned and other licensed brands.

The Company’s common shares trade on the TSX Venture Exchange (the “TSXV”) under the trading symbol “ROMJ” and on the OTCQX Best Market under the symbol “ROMJF”.

The address of the Company’s registered office and records is 1200 Waterfront Centre, 200 Burrard Street, PO Box 48600 Vancouver, British Columbia V7X 1T2. The Company’s head office is unit 505, 744 West Hastings Street, Vancouver, British Columbia V6C 1A5.

## 2. BASIS OF PREPARATION

### Basis of presentation

#### a. Compliance with IFRS

The consolidated financial statements (“financial statements”) of the Company have been prepared in accordance with IFRS Accounting Standards. IFRS Accounting Standards comprise the following authoritative literature:

- IFRS Accounting Standards
- IAS<sup>®</sup> Standards
- Interpretations developed by the IFRS Interpretations Committee (IFRIC<sup>®</sup> Interpretations) or its predecessor body, the Standing Interpretations Committee (SIC<sup>®</sup> Interpretations).

These financial statements were approved for issuance by the Board of Directors on March 27, 2024.

#### b. Historical cost convention

The financial statements have been prepared on a historical cost basis, except for certain financial assets and liabilities and cannabis plants which are measured at fair value.

#### c. Functional and presentation currency

These financial statements are presented in Canadian dollars (“\$”), which is the Company’s functional currency.

#### d. Accounting Pronouncements

*New accounting standards, amendments and interpretations adopted*

#### **IAS 1 - Presentation of Financial Statements - Disclosure of Accounting Policies**

In February 2021, the IASB issued amendments to IAS 1 that require entities to disclose material accounting policy information instead of significant accounting policies. The amendments are effective for annual periods beginning on or after January 1, 2023. The Company adopted this amendment effective the 2023 annual period with no substantial impact on the disclosure of its accounting policies.

#### **IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors**

In February 2021, the IASB issued amendments to help distinguish changes in accounting estimates from changes in accounting policies. The Company adopted this amendment effective the 2023 annual period with no substantial impact on the disclosure of its accounting policies.



**IAS 12 – Income Taxes – Deferred taxes on initial recognition**

The amendments require companies to recognize deferred tax on particular transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The Company adopted this amendment effective the 2023 annual period. These amendments did not affect the Company's financial statements.

*New accounting standards, amendments and interpretations not yet adopted*

In October 2020, the IASB published amendments to IAS 1 - Presentation of Financial Statements - Classification of debt with covenants as current or non-current. Under existing IAS 1 requirements, companies classify a liability as current when they do not have an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period. As part of its amendments, the IASB has removed the requirement for a right to be unconditional and instead, now requires that a right to defer settlement must have substance and exist at the end of the reporting period. A company classifies a liability as non-current if it has a right to defer settlement for at least 12-months after the reporting period. This new requirement may change how companies classify their debt. The amendments clarify how a company classifies a liability that includes a counterparty conversion option, which could be recognized as either equity or a liability separately from the liability component under *IAS 32 - Financial Instruments: Presentation*. Generally, if a liability has any conversion options that involve a transfer of the company's own equity instruments, these would affect its classification as current or non-current. The IASB has now clarified that when classifying liabilities as current or non-current, a company can ignore only those conversion options that are recognized as equity. Therefore, companies may need to reassess the classification of liabilities that can be settled by the transfer of the company's own equity instruments. The effective date is for annual periods beginning on or after January 1, 2024, with early adoption permissible. The Company does not expect a significant impact to the financial statements as a result of adoption effective January 1, 2024.

There are no other IFRS standards or interpretations that are not yet effective that would be expected to have a material impact on the financial statements of the Company.

**Basis of consolidation**

Subsidiaries are all entities (including structured entities) over which the Company has control. The Company controls an entity where the Company is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company. They are deconsolidated from the date that control ceases.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

Entities in Rubicon's financial statements are as follows:

<b>Name</b>	<b>Place of Incorporation</b>	<b>Ownership Percentage</b>
Rubicon Holdings Corp. ("RHC") <sup>1</sup>	BC, Canada	100%
West Coast Marketing Corp.	BC, Canada	100%

<sup>1</sup> Formerly Rubicon Organics Canada Corp.

**3. MATERIAL ACCOUNTING POLICIES**

**a. Cannabis plants**

The Company's cannabis plants consist of cannabis plants and seeds. Cannabis plants are measured at their fair value less costs to sell up to the point of harvest in accordance with *IAS 41 – Agriculture*. Fair value at the point of harvest becomes the base cost of inventories. Fair value is determined using a valuation model that estimates the



expected average yield per plant and applies this to the estimated fair value less costs to sell per gram of dried cannabis flower. The Company then measures and adjusts the cannabis plants to the fair value less cost to sell. Unrealized gains or losses arising from changes in the fair value of cannabis plants are included in the consolidated statements of loss and comprehensive loss of the related year. Seeds are measured at cost which approximates fair value.

**b. Production costs**

The Company expenses the direct and indirect costs related to the biological transformation of cannabis plants prior to harvest as incurred. Production costs include labour related costs, cultivation materials and consumables, utilities, facility costs and production related depreciation.

**c. Inventories**

Inventories consist of finished goods, work in progress, packaging materials and unused consumable inventory used in propagation and transformation of the Company's cannabis plants. Inventories are measured at the lower of cost and net realizable value. Inventories of harvested cannabis are transferred from cannabis plants at their fair value less costs to sell at harvest which becomes the base cost of work in process inventory. Any subsequent post-harvest costs are capitalized unless they exceed net realizable value, at which point they are expensed. Post-harvest costs include any direct labour related costs, packaging supplies and consumables, utilities, facilities costs, quality and testing costs, and related depreciation. Net realizable value is determined as the comparable selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Cost is determined using the average cost basis. The Company reviews inventory for obsolete, redundant and slow-moving goods and any such inventory is written down to net realizable value.

**d. Property, plant and equipment**

Property, plant and equipment is measured at cost less accumulated depreciation and impairment losses. Depreciation is provided on a straight-line basis over its useful life as outlined below:

<b>Asset type</b>	<b>Reporting Category</b>	<b>Useful Life</b>
Computer equipment and software	Equipment and vehicles	3 years
Office equipment	Equipment and vehicles	3 years
Propagation equipment	Equipment and vehicles	3 years
Greenhouse equipment	Equipment and vehicles	5-7 years
Extraction lab equipment	Equipment and vehicles	7 years
Security equipment	Equipment and vehicles	7 years
Vehicles	Equipment and vehicles	5 years
Greenhouse and improvements	Buildings and leasehold improvements	20 years
Residential building and improvements	Buildings and leasehold improvements	30 years

An asset's residual value, useful life and depreciation method are reviewed at each reporting period and adjusted if appropriate. Land and construction in progress are stated at cost. Once available for service, depreciation is provided over the estimated useful life of each class of depreciable asset. Improvements which increase the useful life of property and equipment and replacements of major components of property and equipment are capitalized, while maintenance, repairs, and minor replacements are expensed as incurred.

An asset is classified as under construction if the Company is currently constructing it and it is not yet ready to be used for its final intended purpose. Assets under construction are measured at cost with no depreciation. Once an item is ready for its intended use, it is reclassified to its appropriate asset category and depreciated accordingly.

Gains and losses on disposal of an asset are determined by comparing the proceeds from disposal with the carrying amount of the item and are recognized in profit or loss.



Long-lived assets, including property, plant and equipment are reviewed for impairment at each statement of financial position date or whenever events or changes in circumstances indicate that the carrying amount of an asset exceeds its recoverable amount. The recoverable amount of an asset is the higher of its fair value, less costs to sell, and its value in use. If the carrying amount of an asset exceeds its recoverable amount, an impairment charge is recognized immediately in profit or loss by the amount by which the carrying amount of the asset exceeds the recoverable amount. If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the lesser of the revised estimate of recoverable amount, and the carrying amount that would have been recorded had no impairment loss been recognized previously.

**e. Intangible assets**

Intangible assets are recorded at cost less accumulated amortization and impairment losses, if any. The Health Canada license was measured at fair value at the time of acquisition. The Wildflower™ brand, acquired during the year, was measured at cost at the time of acquisition. Both intangible assets have an indefinite life. The Company expects to renew the license at each expiry date indefinitely and expects the Wildflower™ brand to generate economic benefit in perpetuity. Both assets are tested for impairment on an annual basis or when there is an indicator of impairment.

**f. Share capital**

Financial instruments issued by the Company are classified as equity only to the extent that they do not meet the definition of a financial liability. The Company's common shares and warrants are classified as equity instruments.

Incremental costs directly attributable to the issue of new common shares are shown as a deduction, net of tax, from the proceeds. When equity offerings consist of common shares issued with attached share purchase warrants, if both instruments are classified as equity, the net proceeds are allocated based on the relative fair value of each component of equity. In determining the fair value of warrants that are not publicly traded, the Company uses the Black-Scholes option pricing model.

**g. Share-based compensation**

The Company has an employee equity award plan. The Company measures equity settled share-based payments based on their fair value at the grant date and recognizes compensation expense over the vesting period based on the Company's estimate of equity instruments that will eventually vest.

Expected forfeitures are estimated at the date of grant and subsequently adjusted if further information indicates actual forfeitures may vary from the original estimate. The impact of the revision of the original estimate is recognized in profit or loss such that the cumulative expense reflects the revised estimate.

Consideration paid by employees or non-employees on the exercise of stock options is recorded as share capital and the related share-based compensation is transferred from share-based reserve to share capital.

**h. Income taxes**

Income tax expense includes current and deferred income taxes.

**Current income tax**

Current income tax assets and liabilities for the current period are measured at the amount to be expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Current income tax related to items recognized directly in other comprehensive income or equity is recognized in other comprehensive income or equity and not in profit or loss. Management periodically evaluates positions taken in the tax filings with respect to situations where applicable tax regulations are subject to interpretation and establishes provisions where appropriate.



**Deferred income tax**

Deferred income tax is provided using the balance sheet method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date. Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, the carry-forward of unused tax credits and any unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and tax losses can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized, or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**i. Financial instruments**

All financial instruments are initially recorded at fair value at the time of acquisition. The Company classifies financial instruments in accordance with IFRS 9 - *Financial Instruments*, into classes based on their nature and characteristics. Management determines the classification when the instruments are initially recognized, which is normally the date of transaction.

**Financial assets**

All financial assets are initially recorded at fair value and classified upon inception into one of the following categories: amortized cost, fair value through profit or loss ("FVTPL") and fair value through other comprehensive income ("FVTOCI").

Financial assets classified as amortized cost are initially recognized at fair value plus directly attributed transaction costs. After initial recognition, these financial assets are subsequently measured at amortized cost using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial instrument and of allocating interest income over the relevant year. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Financial assets classified as FVTPL are measured at fair value with unrealized gains and losses recognized through profit or loss. Regular purchases and sales of FVTPL financial assets are accounted for at the trade date, as opposed to the settlement date.

**Financial liabilities**

All financial liabilities are initially recorded at fair value and designated upon inception as FVTPL or amortized cost. Financial liabilities at amortized cost are initially recorded at fair value less directly attributable transaction costs. After initial recognition, other financial liabilities are subsequently measured at amortized cost using the effective interest method.

**Financial instrument classification**

The Company classifies its financial assets and liabilities depending on the purpose for which the financial instruments were acquired, their characteristics, and management intent as outlined below:



Cash and cash equivalents	Amortized cost
Accounts receivable	Amortized cost
Derivatives	Fair value through profit or loss
Security deposits	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Interest payable	Amortized cost
Loans and borrowings	Amortized cost

The fair values of cash and cash equivalents, accounts receivable, security deposits, accounts payable and accrued liabilities and interest payable approximate their carrying amounts due to the short-term maturity of those instruments.

**Fair value of financial instruments**

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices, without deduction for transaction costs. For financial instruments that are not traded in active markets, the fair value is determined using appropriate valuation techniques, such as using a recent arm's length market transaction, discounted cash flow analysis or other valuation models.

**j. Segment information**

Operating segments are components of the Company that engages in business activities from which they earn revenues and incur expenses (including revenues and expenses related to transactions with other components of the Company), the operations of which can be clearly distinguished, and the operating results of which are regularly reviewed by the chief operating decision maker ("CODM") for the purposes of resource allocation and assessing its performance. The Company's CODM has been identified as the Chief Executive Officer ("CEO").

Management has determined that the Company operates in a single reportable segment, being the production and sale of cannabis in Canada.

**k. Revenue from contracts with customers**

Revenue is recognized at the amount of consideration that the Company expects to be entitled to in exchange for transferring promised goods to a customer. Revenue from the sale of goods is recognized when control of the goods has transferred, as determined by respective shipping terms and subject to certain additional considerations, as this is when the Company has satisfied its performance obligation under the contract. The Company does not have performance obligations after the delivery of goods to customers. Net revenue is presented net of applicable excise taxes, as well as a variable sales allowance to account for the potential return of goods.

**4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

The preparation of these financial statements requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of expenses during the reporting period. Actual outcomes could differ from these estimates. Estimates by their nature are uncertain. The impacts of such estimates could be pervasive throughout the financial statements and may require accounting adjustments based on future occurrences. Revisions to accounting estimates are recognized in the period in which the estimate is revised and future periods if the revision affects both current and future periods. These estimates are based on historical experience, current and future economic conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The following accounting policies are subject to such judgments and because of the uncertainty associated with the estimation process they could have the most significant impact on the reported results and financial position:



**a. Estimated useful lives and depreciation of property and equipment**

Depreciation of property and equipment are dependent upon estimates of useful lives and residual values, which are determined through the exercise of judgment.

**b. Valuation of cannabis plants**

Cannabis plants are measured at their fair value less costs to sell up to the point of harvest. Determination of the fair value of cannabis plants requires management to estimate comparable selling prices and expected average yields to bring harvested cannabis to bulk inventory. Refer to Note 8 for further details.

**c. Valuation of share-based transactions**

The Company measures the cost of equity-settled transactions by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value for share-based payment transactions requires determination of the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determination of the most appropriate inputs to the valuation model including the expected life of the share option, volatility, determined using historical volatility, and dividend yield and making assumptions about them. The assumptions and models used for estimating fair value for share-based payment transactions are disclosed in Note 16.

**d. Valuation and bifurcation of compound financial instruments**

Compound financial instruments are bifurcated and recorded as separate liability and equity components. On initial recognition, the fair value of the liability component is the present value of the contractually determined stream of future cash flows discounted at the rate of interest determined by comparable market instruments of similar credit status. The equity component is assigned the residual amount after deducting from the fair value of the whole instrument the amount separately determined for the liability component. Valuation of the liability component requires management to exercise judgment in the determination of the interest rate of debt with substantially the same credit status, cash flows and terms.

**e. Return allowance**

The Company estimates a return allowance on invoiced sales using a tiered structure which considers whether the product was produced in-house or by a third-party and whether the product was an existing SKU or new innovation. A different return allowance percentage is applied to each of these product categories based on historical actual returns.

**f. Inventory net realizable value**

The Company uses judgment in determining the net realizable value of inventory. When assessing net realizable value, the Company considers the impact of product quality, age, spoilage, expected future demand, expected future use, and price fluctuation.

**5. ACCOUNTS RECEIVABLE**

	<b>December 31, 2023</b>	December 31, 2022
	<b>\$</b>	\$
Trade receivables	<b>3,318,681</b>	4,768,221
Sales taxes recoverable	<b>17,647</b>	13,107
<b>Total accounts receivable</b>	<b>3,336,328</b>	4,781,328

Trade receivables arise from sales of cannabis to distributors and retailers in Canada. As at December 31, 2023, 99% of trade receivables were with provincial government cannabis distributors (December 31, 2022: 97%). Trade receivables are net of a \$655,116 provision for returns (December 31, 2022: \$524,992).

For the year ended December 31, 2023, the Company had four customers (December 31, 2022: four customers) that individually represented more than 10% and together constituted 99% (December 31, 2022: 97%), of the Company's net revenue. Direct sales to provincial government cannabis distributors accounted for 99% of revenue (December 31, 2022: 99%).





As at December 31, 2023, the estimated credit losses provision was \$nil (December 31, 2022: \$nil).

## 6. PREPAID EXPENSES AND DEPOSITS

	December 31, 2023	December 31, 2022
	\$	\$
Prepaid expenses	801,352	530,314
Deposits	1,123,149	625,922
Prepaid excise tax expense	329,168	303,526
Other	—	94,604
<b>Total prepaid expenses and deposits</b>	<b>2,253,669</b>	<b>1,554,366</b>

As at December 31, 2023, \$97,953 of the deposits balance was related to property, plant and equipment (December 31, 2022: \$84,160).

## 7. INVENTORIES

Inventory as at December 31, 2023 and December 31, 2022 consisted of consumable inventory used in the propagation and transformation of the Company's cannabis plants, work in process ("WIP") inventory and finished goods.

	December 31, 2023	December 31, 2022
	\$	\$
Consumable inventory	1,973,774	2,232,228
WIP inventory	6,569,448	7,051,759
Finished goods	1,101,223	1,225,065
<b>Total inventories</b>	<b>9,644,445</b>	<b>10,509,052</b>

At December 31, 2023, WIP inventory and finished goods include \$5,123,148 of non-cash fair value of cannabis plants transferred upon harvest (December 31, 2022: \$5,550,158).

At December 31, 2023, \$977,493 of consumable inventory is expected to be utilized more than twelve months after the reporting period (December 31, 2022: \$770,565).

## 8. CANNABIS PLANTS

The changes in the carrying value of cannabis plants was as follows:

	\$
<b>Balance, December 31, 2022</b>	<b>2,154,431</b>
Change in fair value of cannabis plants	11,295,836
Transferred to inventory upon harvest	(11,815,701)
<b>Balance, December 31, 2023</b>	<b>1,634,566</b>

The fair value of cannabis plants was determined using a valuation model that estimates the expected average yield per plant and applies this to the estimated fair value less costs to sell per gram of dried cannabis flower. These fair value measurements have been categorized as Level 3 of the fair value hierarchy because there is currently no actively traded commodity market in Canada for cannabis plants.

The significant assumptions applied in determining the fair value are as follows:

- expected average yield of approximately 51.8 grams per plant (December 31, 2022: 58 grams per plant); and
- comparable selling price of wholesale dried cannabis flower ranging from \$0.87 to \$1.59 per gram (December 31, 2022: \$1.05 to \$2.12 per gram).

The comparable selling price used in the valuation is based on recently quoted prices of wholesale dried cannabis flower from licensed Canadian wholesalers and varies based on THC content. Expected average yields for cannabis

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plants are subject to a variety of factors, such as strains being grown, length of growing cycle, and space allocated for growing. Estimates of future yields are based on the historical weighted average of actual yields.

The Company periodically reassesses the significant assumptions applied in determining the fair value of cannabis plants based on historical information as well as the Company's planned production schedules. When there is a material change in any of the significant assumptions, the fair value of cannabis plants is adjusted.

For the year ended December 31, 2023, the Company determined the weighted average fair value less costs to sell was approximately \$1.45 per dried gram (December 31, 2022: \$1.74 per dried gram).

The Company has quantified the sensitivity of the significant unobservable inputs used to calculate the fair value recorded. An increase/decrease in the comparable selling price per gram of 10% would result in an increase/decrease in the value of cannabis plants of \$218,869. An increase/decrease in the expected average yield per plant of 10% would result in an increase/decrease in the value of cannabis plants of \$163,473.

The number of weeks in the growth cycle is twelve to fourteen weeks from propagation to harvest. As at December 31, 2023, the cannabis plants were estimated to be, on average, 41% complete (December 31, 2022: 37% complete).

The fair value adjustment to cannabis plants, inventory sold, and other charges for the years ended December 31, 2023 and December 31, 2022, is comprised of the following:

	<b>For the year ended</b>	
	<b>December 31, 2023</b>	December 31, 2022
Unrealized gain on changes in fair value of cannabis plants	<b>11,295,836</b>	16,302,269
Realized fair value of inventory sold	<b>(11,380,889)</b>	(13,389,829)
Adjustment to net realizable value of inventory on hand at year end	<b>(861,356)</b>	(1,316,610)
	<b>(946,409)</b>	1,595,830

**9. PROPERTY, PLANT AND EQUIPMENT**

<b>Cost</b>	<b>Buildings and leasehold improvements \$</b>	<b>Equipment and vehicles \$</b>	<b>Land \$</b>	<b>Construction in progress \$</b>	<b>Total \$</b>
At December 31, 2022	17,408,688	13,772,313	2,040,722	723,993	33,945,716
Additions	10,451	503,037	—	1,886,291	2,399,779
Commissioned during the period	1,137,956	938,466		(2,076,422)	—
<b>At December 31, 2023</b>	<b>18,557,095</b>	<b>15,213,816</b>	<b>2,040,722</b>	<b>533,862</b>	<b>36,345,495</b>
<b>Accumulated depreciation</b>					
At December 31, 2022	2,392,598	5,597,354	—	—	7,989,952
Depreciation	934,702	2,106,693	—	—	3,041,395
<b>At December 31, 2023</b>	<b>3,327,300</b>	<b>7,704,047</b>	<b>—</b>	<b>—</b>	<b>11,031,347</b>
<b>Net book value</b>					
<b>At December 31, 2023</b>	<b>15,229,795</b>	<b>7,509,769</b>	<b>2,040,722</b>	<b>533,862</b>	<b>25,314,148</b>

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Cost	Buildings and leasehold improvements \$	Equipment and vehicles \$	Land \$	Construction in progress \$	Total \$
At December 31, 2021	14,766,194	13,013,356	2,040,722	342,781	30,163,053
Additions	2,568	358,686	—	3,421,409	3,782,663
Commissioned during the period	2,639,926	400,271	—	(3,040,197)	—
<b>At December 31, 2022</b>	<b>17,408,688</b>	<b>13,772,313</b>	<b>2,040,722</b>	<b>723,993</b>	<b>33,945,716</b>
<b>Accumulated depreciation</b>					
At December 31, 2021	1,628,447	3,440,304	—	—	5,068,751
Depreciation	764,151	2,157,050	—	—	2,921,201
<b>At December 31, 2022</b>	<b>2,392,598</b>	<b>5,597,354</b>	<b>—</b>	<b>—</b>	<b>7,989,952</b>
<b>Net book value</b>					
<b>At December 31, 2022</b>	<b>15,016,090</b>	<b>8,174,959</b>	<b>2,040,722</b>	<b>723,993</b>	<b>25,955,764</b>

For the year ended December 31, 2023, depreciation of \$2,000,570 was included in production costs (December 31, 2022: \$1,957,989) and \$408,417 was capitalized to inventory (December 31, 2022: \$400,857).

During the year ended December 31, 2023, the total amount of depreciation recognized in cost of sales was \$431,086 (December 31, 2022: \$375,012).

**10. INTANGIBLE ASSETS**

Cost	Licenses \$	Patents, trademarks and other rights \$	Total \$
At December 31, 2022	1,881,749	500,000	2,381,749
Additions	—	—	—
<b>At December 31, 2023</b>	<b>1,881,749</b>	<b>500,000</b>	<b>2,381,749</b>
<b>Carrying amount</b>			
<b>At December 31, 2023</b>	<b>1,881,749</b>	<b>500,000</b>	<b>2,381,749</b>
<b>Carrying amount</b>			
At December 31, 2021	1,881,749	—	1,881,749
Additions	—	500,000	500,000
<b>At December 31, 2022</b>	<b>1,881,749</b>	<b>500,000</b>	<b>2,381,749</b>
<b>Carrying amount</b>			
<b>At December 31, 2022</b>	<b>1,881,749</b>	<b>500,000</b>	<b>2,381,749</b>

The intangible assets are the Health Canada license and the Wildflower™ brand. The Health Canada license was acquired in 2017 when RHC acquired all the outstanding common shares of Vintages Organic Cannabis Company Inc. for \$1,881,749. The Wildflower™ brand was acquired on October 5, 2022, for \$500,000 of which \$350,000 was paid in 2022. \$100,000 was paid on January 3, 2023 with the remaining balance of \$50,000 paid on April 3, 2023. The annual



impairment tests were performed as at December 31, 2023 and it was determined that no impairment was required for either intangible assets.

## 11. LEASES

Information about leases for which the Company is a lessee is presented below.

### Right-of-use assets

Cost	Office leases	Equipment and vehicles	Total
	\$	\$	\$
At December 31, 2022	358,914	97,396	456,310
Additions	172,845	—	172,845
Disposals	(358,914)	—	(358,914)
<b>At December 31, 2023</b>	<b>172,845</b>	<b>97,396</b>	<b>270,241</b>
<b>Accumulated depreciation</b>			
At December 31, 2022	319,035	62,612	381,647
Depreciation	78,289	13,914	92,203
Disposals	(358,914)	—	(358,914)
<b>At December 31, 2023</b>	<b>38,410</b>	<b>76,526</b>	<b>114,936</b>
<b>Net book value</b>			
<b>At December 31, 2023</b>	<b>134,435</b>	<b>20,870</b>	<b>155,305</b>

Cost	Office Leases	Equipment and vehicles	Total
	\$	\$	\$
At December 31, 2021	358,914	97,396	456,310
Additions	—	—	—
<b>At December 31, 2022</b>	<b>358,914</b>	<b>97,396</b>	<b>456,310</b>
<b>Accumulated depreciation</b>			
At December 31, 2021	199,397	48,698	248,095
Depreciation	119,638	13,914	133,552
<b>At December 31, 2022</b>	<b>319,035</b>	<b>62,612</b>	<b>381,647</b>
<b>Net book value</b>			
<b>At December 31, 2022</b>	<b>39,879</b>	<b>34,784</b>	<b>74,663</b>

Office leases contain a right-of-use asset that was derecognized in the amount of \$358,914 on April 30, 2023, at the end of the lease term. Accumulated depreciation related to the right-of-use asset amounting to \$358,914 was also written off on that date. A new right-of-use asset was capitalized in the amount of \$172,845 on May 1, 2023 and has accumulated depreciation of \$38,410 as of December 31, 2023.

#### a. Lease payments recognized in profit / loss from operations

The Company leases trailers for office space and natural gas generators for supplemental power on a short-term basis. The lease costs for the year ended December 31, 2023, of \$490,982 (December 31, 2022: \$1,577,262) were expensed on a straight-line basis over the lease term.



## 12. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	December 31, 2023	December 31, 2022
	\$	\$
Trade payables	1,154,283	681,248
Accrued liabilities	2,006,976	5,262,779
Excise taxes payable	3,047,665	1,258,298
<b>Total accounts payable and accrued liabilities</b>	<b>6,208,924</b>	<b>7,202,325</b>

The Company remits excise taxes to the CRA on a quarterly basis, and the excise taxes payable represent the amount owing from fourth quarter sales, and was due January 31<sup>st</sup> 2024. The Company settled the amount outstanding before the due date and continues to remain current with excise tax payable.

## 13. LOANS AND BORROWINGS

The changes in the carrying value of current and non-current loans and borrowings are as follows:

	December 31, 2023	December 31, 2022
	\$	\$
Opening balance	10,159,516	9,604,612
Interest on loans	1,101,257	1,022,762
Interest payments	(741,020)	(687,310)
Foreign exchange (gain)/loss	(260,191)	665,852
Other changes:		
Modification gain on loans and borrowings	—	(383,423)
Capitalized borrowing costs on modification	—	(62,977)
<b>Ending balance</b>	<b>10,259,562</b>	<b>10,159,516</b>
Less: current portion	10,259,562	758,464
<b>Non-current loans and borrowings</b>	<b>—</b>	<b>9,401,052</b>

On June 29, 2021, the Company issued a \$9,907,200 (US\$8,000,000) principal amount secured debenture (the "Debenture"). The Debenture is collateralized by the Company's Delta Facility, and was initially set to mature on June 29, 2023, and bore interest at 6.5% per annum (compounded and paid semi-annually). In connection with the Debenture, the Company issued 907,000 warrants. Each warrant is exercisable for one common share with an exercise price of \$4.00 per common share and expiry date of June 29, 2024.

The Debenture is a compound instrument with separate components, being the debt and the warrants. The debt component has been classified as a financial liability and the warrants have been classified as equity. On initial recognition, proceeds were allocated between debt and equity first by determining the fair value of the liability component using a 10% discount rate, and then allocating the residual value to the equity component. Transaction costs were allocated to the liability and equity components in proportion to the allocation of proceeds. The warrants issued as part of the compound instrument were valued at \$610,375 and transaction costs incurred were \$73,015.

On June 15, 2022, the Company extended the maturity date of the Debenture by approximately 18 months, from June 29, 2023 to December 31, 2024. The interest rate of the Debenture increased from 6.5% to 7.5% effective July 1, 2023. The Company adjusted the carrying amount of the Debenture at the date of modification. In connection with the extension of the Debenture, the Company paid a cash fee of US\$40,000 and issued 882,000 warrants. Each newly issued warrant is exercisable for one common share with an exercise price of \$1.34 per common share and expiry date of December 31, 2025. The warrants issued as part of the extension of the Debenture were valued at \$247,639. Transaction costs incurred with the modification were \$65,941.

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Total interest on loans for the year ended December 31, 2023, was \$1,101,257 (December 31, 2022: \$1,002,310). All interest payments due within twelve months have been translated to the Company's functional currency at the period end exchange rate and classified as current.

**14. DERIVATIVES**

In July 2021, the Company entered several foreign exchange swap contracts (together the "Derivatives") to offset the future foreign exchange impact of the principal and interest payments on the Debenture.

In June 2022, as a result of the amendment and extension to the Debenture (Note 13), the Company amended certain existing and placed new foreign exchange swap contracts to match the revised payment amounts and timings of the Debenture. The Company had a final swap for the original interest payment schedule to settle on June 27, 2023 (settled). The remaining two interest payments have been covered by forward instruments to settle on December 29, 2023 (settled), and June 28, 2024, at rates that range from 1.2860 to 1.2885 CAD/USD. The principal repayment of US\$8,000,000 is covered by a swap to settle in June 2024. At the time of amendment, the Company was unable to extend the swap up to the maturity date of the Debenture, being December 31, 2024, and is evaluating the option to extend.

The fair value of the Derivatives was determined using prices obtained from the Company's foreign exchange broker on the measurement date. These fair value measurements have been categorized as Level 2 on the fair value hierarchy.

The change in the fair value of the Derivatives was as follows:

	\$
<b>Balance, December 31, 2022</b>	<b>401,230</b>
Change in fair value of the Derivatives	14,588
<b>Balance, December 31, 2023</b>	<b>386,642</b>

**15. SHARE CAPITAL**

**a. Authorized**

The Company is authorized to issue an unlimited number of common shares with no par value.

**b. Issued and fully paid**

<b>Common shares</b>	<b>#</b>	<b>\$</b>
<b>December 31, 2021</b>	<b>55,983,327</b>	<b>107,205,007</b>
Vesting of RSUs	66,667	182,502
Exercise of DSUs	75,000	223,250
<b>December 31, 2022</b>	<b>56,124,994</b>	<b>107,610,759</b>
Vesting of RSUs	66,667	182,501
<b>December 31, 2023</b>	<b>56,191,661</b>	<b>107,793,260</b>

**16. RESERVES**

**a. Options**

Under the Company's Equity Incentive Plan and Deferred Share Unit Plan (together the "Equity Plans"), the Board of Directors may grant stock options, restricted share awards, restricted share units and deferred share units ("Equity Awards") to eligible directors, officers, employees, and consultants of the Company and its subsidiaries. The Equity Plans provide for the issuance of Equity Awards that shall not exceed in aggregate 9,146,774 common shares of the Company.

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The exercise price of stock options issued pursuant to the Equity Plans is determined by the Board of Directors but cannot be lower than the fair market value of the common shares subject to option on the date of grant. The options vest and become exercisable as determined by the Board of Directors at the time of the grant. Unless determined otherwise by the Board of Directors, the options expire within five years from the date of grant.

The Company has granted options to purchase common shares under the Equity Plans as follows:

	Number of options #	Weighted average exercise price \$
<b>Outstanding, December 31, 2021</b>	<b>3,527,083</b>	<b>\$3.51</b>
Granted	919,600	\$0.86
Forfeited	(125,568)	\$0.96
Expired	(956,833)	\$2.82
<b>Outstanding, December 31, 2022</b>	<b>3,364,282</b>	<b>\$2.28</b>
Granted	1,055,000	\$0.90
Forfeited	(92,167)	\$0.90
Expired	(1,860,749)	\$5.47
<b>Outstanding, December 31, 2023</b>	<b>2,466,366</b>	<b>\$1.57</b>

The following table provides information on stock options outstanding and exercisable as at December 31, 2023:

Expiry Date	Options outstanding			Options exercisable	
	Exercise Price	Number of options	Weighted average remaining contractual life (years)	Number of options	Weighted average remaining contractual life (years)
May 28, 2024	\$3.25	20,000	0.40	20,000	0.41
July 12, 2024	\$3.25	83,333	0.53	83,333	0.53
September 20, 2024	\$3.25	3,333	0.72	3,333	0.72
December 31, 2025	\$0.85	614,500	2.00	545,749	2.00
November 16, 2026	\$2.60	10,000	2.88	6,667	2.88
July 13, 2027	\$0.86	670,200	3.53	670,200	3.53
November 30, 2027	\$0.85	145,000	3.92	65,000	3.92
June 1, 2028	\$0.90	920,000	4.02	—	4.02
		<b>2,466,366</b>	<b>3.22</b>	<b>1,394,282</b>	<b>2.72</b>

**Option Grants**

On January 6, 2023, the Company granted an aggregate of 1,055,000 stock options to certain employees of the Company pursuant to the Equity Plan. The options are exercisable at \$0.90 per share, for a period of 5 years. The options vest over 3 years.

The fair value of stock options is determined on the grant date. In order to compute this fair value, the Company uses the Black-Scholes option pricing model using the following estimates, judgements, and assumptions to determine the fair value of the stock options granted for the year ended December 31, 2023:

Expected stock price volatility	71.3%
Expected life of options	5 years
Risk free interest rate	2.88%
Expected dividend yield	0%
Exercise price	\$0.90
Fair value per option granted	\$0.40

During the year ended December 31, 2023, the Company recognized \$390,789 in share-based compensation expense pertaining to options (December 31, 2022: \$593,939).



**b. Warrants**

The Company's outstanding warrants consisted of the following:

Issue Date	Expiry Date	Exercise Price	Number of Warrants	
			December 31, 2023	December 31, 2022
February 26, 2021	February 26, 2024	\$5.30	3,026,315	3,026,315
June 29, 2021	June 29, 2024	\$4.00	907,000	907,000
June 15, 2022	December 31, 2025	\$1.34	882,000	882,000
			<b>4,815,315</b>	<b>4,815,315</b>

Each warrant is exercisable into one common share of the Company upon payment of the exercise price.

**c. Restricted Share Units ("RSUs")**

During the year ended December 31, 2023, the Company recognized \$993,970 in share-based compensation pertaining to RSUs (December 31, 2022: \$2,306,430). As at December 31, 2023 there were 2,026,666 RSUs outstanding (December 31, 2022: 2,733,333).

**d. Deferred Stock Units ("DSUs")**

During the year ended December 31, 2023, the Company recorded \$nil in share-based compensation pertaining to DSUs (December 31, 2022: \$141,750). On January 17, 2024, the Company issued 420,000 DSUs to independent directors relating to their services in 2023. The related expense of \$210,000 has been recorded in January 2024, the date the DSUs award was authorized.

As at December 31, 2023 there were 300,000 DSUs outstanding (December 31, 2022: 300,000).

**17. RELATED PARTY TRANSACTIONS**

**a. Related party transactions**

Accounts payable and accrued liabilities at December 31, 2023, included \$35,041 (December 31, 2022: \$13,041) owed to executives and directors of the Company for expenses paid on behalf of the Company.

The Company has obtained a consulting agreement with its largest shareholder, a related party (the "Related Party"). During the year ended December 31, 2023, the Company incurred an expense of \$48,000 for consulting services, and \$6,000 in related expenses payable to the Related Party.

**b. Compensation of key management personnel**

Key management personnel are those persons having the authority and responsibility for planning, directing and controlling activities of the entity, directly or indirectly. The key management personnel of the Company are the members of the Company's executive management team and Board of Directors. Key management compensation for the year ended December 31, 2023, and December 31, 2022, was comprised of:





	December 31, 2023	December 31, 2022
	\$	\$
Salaries and accrued salaries	982,345	805,900
Bonuses in accrued liabilities	127,870	429,687
Termination benefits	—	450,000
Share based compensation	643,075	2,599,324
<b>Total compensation of key management personnel</b>	<b>1,753,290</b>	<b>4,284,911</b>

## 18. CURRENT AND DEFERRED INCOME TAX

The provision for income taxes recorded in the financial statements differs from the amount which would be obtained by applying the combined federal and provincial (British Columbia) statutory corporate income tax rate as follows:

	December 31, 2023	December 31, 2022
	\$	\$
Net loss from continuing operations before tax	1,823,536	3,855,847
Current statutory income tax rate	27%	27%
Expected income tax recovery based on statutory rate	492,355	1,041,079
Change in unrecognized deferred tax assets	(133,340)	(162,509)
Tax effect of amounts which are not taxable (deductible) in calculating taxable income		
Share based compensation	(373,885)	(821,372)
Other	14,870	(57,198)
<b>Total income tax recovery/(expense)</b>	<b>—</b>	<b>—</b>

Deferred taxes reflect the tax effects of temporary differences between the carrying amounts of asset and liabilities for financial reporting purposes and their tax values. The following is a reconciliation of the deferred tax assets and liabilities recognized by the Company:

	December 31, 2023	December 31, 2022
	\$	\$
<b>Deferred tax assets</b>		
Non-capital loss carry forwards	1,986,973	2,637,334
Financing costs	197,996	576,514
Other	309,774	254,215
<b>Total deferred tax assets</b>	<b>2,494,743</b>	<b>3,468,063</b>
<b>Deferred tax liabilities</b>		
Inventory and biological assets	(1,824,583)	(2,080,239)
Property, plant and equipment	(577,287)	(796,934)
Other taxable temporary differences	(92,873)	(590,890)
<b>Total deferred tax liabilities</b>	<b>(2,494,743)</b>	<b>(3,468,063)</b>
<b>Net deferred tax asset/(liability)</b>	<b>—</b>	<b>—</b>

The following are the deferred tax assets that have not been recognized by the Company:



	December 31, 2023	December 31, 2022
	\$	\$
Non-capital loss carry forwards	10,271,965	8,595,402
Other	1,041,140	1,041,140
<b>Total deferred tax assets</b>	<b>11,313,105</b>	<b>9,636,542</b>

The tax benefit in connection with the Company's non-capital losses that may be available to reduce income tax in a future taxation period amounts to \$12,258,938 (December 31, 2022: \$11,232,735). The Company's non-capital loss carry forwards expire at various times between 2036 and 2043.

## 19. COMMITMENTS

As at December 31, 2023, the Company had the following commitments:

	Less than one year \$	One to three years \$	Over three years \$	Total \$
Lease liabilities	71,297	98,785	—	170,082
Trailer Leases	214,871	—	—	214,871
Debt	11,065,100	—	—	11,065,100
<b>Total commitments</b>	<b>11,351,268</b>	<b>98,785</b>	<b>—</b>	<b>11,450,053</b>

## 20. SUPPLEMENTAL CASH FLOW INFORMATION

Change in non-cash working capital items for the years ended:

	December 31, 2023 \$	December 31, 2022 \$
Accounts receivable	1,445,000	(625,620)
Prepays and deposits	(685,510)	(802,152)
Security deposits	—	483,000
Inventory	448,012	(446,106)
Accounts payable and accrued liabilities	(823,877)	1,605,610
Interest payable	385,800	352,765
Intangible asset	150,000	(150,000)
Interest on lease liabilities	17,595	19,041
Current portion of loans and borrowings	(385,800)	(352,765)
<b>Change in non-cash working capital items</b>	<b>551,220</b>	<b>83,773</b>

As at December 31, 2023, accounts payable and accrued liabilities include \$94,119 related to capital asset additions (December 31, 2022: \$263,372).

Cash and cash equivalents consist of the following:

	December 31, 2023 \$	December 31, 2022 \$
Cash	6,150,605	4,812,872
Cash equivalents	3,633,585	3,481,245
<b>Total cash and cash equivalents</b>	<b>9,784,190</b>	<b>8,294,117</b>

Cash equivalents consist of redeemable guaranteed investment certificates that are immediately convertible to cash.

## 21. CAPITAL MANAGEMENT



It is management's objective to safeguard its capital in order that it will be able to continue as a going concern in the best interests of all stakeholders. Through the ongoing management of its capital, the Company will modify the structure of its capital based on changing market conditions. In doing so, the Company may issue new shares or refinance existing long-term debt. Annual budgeting is the primary tool used to manage the Company's capital. Updates are made as necessary to both capital expenditure and operational budgets in order to adapt to changes in risk factors, proposed expenditure programs and market conditions.

## **22. FINANCIAL INSTRUMENT RISK MANAGEMENT**

The Company is exposed in varying degrees to a variety of financial instrument related risks. The main types of risk are credit risk, liquidity risk and market risk. These risks arise throughout the normal course of operations and all transactions are undertaken as a going concern. The type of risk exposure and the way in which such exposure is managed is provided as follows:

### **Credit risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company is exposed to credit risk on its cash and cash equivalents, accounts receivable, security deposits and the Derivatives. The carrying amount of these assets represent the maximum credit exposure.

The Company limits exposure to credit risk by maintaining its cash and cash equivalents and security deposits with institutions of high credit worthiness.

The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses credit quality of the counterparties, taking into account their financial position, past experience and other factors. Credit risk is mitigated by entering into arrangements with reputable and stable counterparties and frequent reviews of exposure to individual entities. With regards to receivables, the Company is not exposed to significant credit risk as the majority of the Company's sales and trade receivables are with government bodies.

An impairment analysis of receivables is performed at each reporting date and the balances are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan and a change in the commercial terms associated with the balance held.

### **Liquidity risk**

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash. The Company manages its capital in order to meet short term business requirements, after taking into account cash flows, capital expenditures and cash holdings.

As at December 31, 2023, the Company has cash and cash equivalents of \$9,784,190 (2022: \$8,294,117) and working capital of \$10,132,089 (2022: \$19,321,971). For the year ended December 31, 2023 the Company incurred a net loss of \$1,823,536 (2022: \$3,855,847) and generated cash from operating activities of \$5,049,740 (2022: \$1,952,008). Included in current liabilities is a debenture of \$10,259,562 that is repayable on December 31, 2024. Management is currently in discussions with the debenture holder and other lenders to extend the term of the existing agreement or to enter into a new loan agreement. The Company has been able to extend the existing loan facility in the past and management anticipates that a new financing package will be negotiated at the appropriate time.

Management projects that the Company will be able to meet its obligations as they come due for at least twelve months from December 31, 2023.

### **Interest rate risk**

Interest rate risk is the risk the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's debt is held at a fixed interest rate and no significant interest rate risk applies.



**Foreign exchange risk**

The Company and its subsidiaries conduct certain transactions denominated in currencies other than the functional currency of the Company (United States dollars and Euros). Foreign currency transactions are exposed to currency risk due to fluctuations in foreign exchange rates.

The Company's main risk is associated with the impact of fluctuations in US\$ exchange rates on the Debenture. The Company entered several foreign exchange swap and forward contracts (referred to as the Derivatives) to offset the future exchange impact of the principal and interest payments on the Debenture. The Company has not included the impact of foreign exchange on the US\$ Debenture in the analysis below as it is mitigated by the purchase of the Derivatives.

For the year ended December 31, 2023, the Company was exposed to currency risk through the following assets and liabilities denominated in US\$:

	<b>December 31, 2023</b>	December 31, 2022
Cash	<b>531,133</b>	530,618
Accounts payable and accrued liabilities	<b>(130,189)</b>	(162,016)
Interest payable	<b>(300,000)</b>	(260,000)
	<b>US\$ 100,944</b>	US\$ 108,602

A 10% increase/decrease of the US\$ against the CAD\$ would have decreased/increased net loss by \$13,351 (December 31, 2022: \$14,709).

**Fair value**

The Company classifies its fair value measurements with a fair value hierarchy, which reflects the significance of the inputs used in making the measurements as defined in *IFRS 13 – Financial Instruments; Fair Value Measurement* ("IFRS 13").

Level 1 – Unadjusted quoted prices at the measurement date for identical assets or liabilities in active markets.

Level 2 – Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Unobservable inputs which are supported by little or no market activity. As required by IFRS 13, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

There were no transfers within the fair value hierarchy during the year ended December 31, 2023 or year ended December 31, 2022.

The fair value of the Derivatives were determined using prices obtained from the Company's foreign exchange broker on the measurement date. These fair value measurements have been categorized as Level 2 on the fair value hierarchy.

**23. SUBSEQUENT EVENTS**

On January 17, 2024, the Company granted an aggregate of 420,000 DSUs to independent directors of the Company as compensation for their services in 2023. The DSUs vest immediately and may only be redeemed upon a holder ceasing to be a director of the Company. On the same day, the Company has granted stock options for a total of 15,000 common shares to an employee of the Company pursuant to the equity incentive plan. The stock options are exercisable at \$0.50 per share for a period of five years from the date of grant.



On February 15, 2024, the Company granted an aggregate of 1,361,106 RSUs to certain executives of the Company. The vesting conditions of the RSUs are (i) 50% vesting between one and three years from the date of grant; and (ii) 50% vesting at the end of 3 years based on achievement of 3-year targets.